



# Social Media Analytics

Q4 (January to March) 2023/24

The Highland Council uses six social media channels – Facebook, X (Twitter), Instagram, YouTube, LinkedIn, and Flickr.

This report provides an analysis of our social media for Q4 2023/24.



# Q4 2023/24 at a glance...

Facebook X (Twitter) LinkedIn YouTube Instagram **Total number of users** 8.8M 16.2K 56.2K 10.8K n/a reached (Page) **Total number of** 659K 9.8M 15.2K 116K 15.5K times our content has been seen (Organic only) (Video views) (Page) **Total number of** 31.3K 4.1K 46K 8.7K 1034 followers **Average percentage** 3.06% 2.26% 3.79% 4.78% n/a of engagements on our content

# Growing our audience on socials

Facebook	Q1	Q2	Q3	Q4
The Highland Council	1.79%	2.32%	4.52%	8.92%
Industry Benchmark	-2.82%	-5.76%	-1.90%	-4.21%
X (Twitter)	Q1	Q2	Q3	Q4
The Highland Council	0.49%	0.25%	1.52%	1.04%
Industry Benchmark	3.00%	-2.42%	-2.92%	-1.71%
Instagram	Q1	Q2	Q3	Q4
Instagram The Highland Council	Q1 1.80%	Q2 2.89%	Q3 3.69%	Q4 2.41%
The Highland Council	1.80%	2.89%	3.69%	2.41%
The Highland Council Industry Benchmark	1.80% <b>8.46</b> %	2.89% <b>11.51%</b>	<b>3.69%</b> -1.58%	<b>2.41%</b> -4.54%

**Source: Hootsuite Analytics.** 

Audience Growth Rate (%) for our social media accounts throughout the 2023/24 financial year in comparison to the average industry benchmark for the same period.

Industry benchmarking lets us compare our performance against the average for similar social media accounts (Government).

Hootsuite collects industry data from other customer accounts, and this is grouped anonymously by industry and social network. To make sure the benchmarking data is relevant and valuable, Hootsuite collects data from a minimum of 100 accounts to calculate an industry average.

We continue to see good growth on our biggest platform – Facebook. There is a significant jump in followers at the tail end of the year which can be attributed to our social media coverage of storms and road closures for people's awareness.

There is little growth on X but it is reassuring that we are not regressing as shown by the industry benchmark.

Our Instagram account is seeing good growth. At the end of 2023, Instagram released an update to help remove potential spam/fake accounts. It is possible that this update is the reason behind the sudden drop between Q2 and Q3 for the industry benchmark.

We continue to do very well on LinkedIn. There has been a great effort this year to keep the account regularly updated with engaging content.

### **Social Dashboard - Facebook**

Data from Hootsuite Analytics and Meta Business Suite Insights report

43,702 Total Fans\* (excl. page likes/followers) 3.6K **New Fans** from previous quarter The industry average for Government accounts is -4.21%

8.3M Reach (Organic)



752

**Total Posts** 

38K

**Total Page** Reactions

84% Likes Loves

8.92%

Audience Growth Rate

over this quarter

3%

3.06% **Engagement Rate** 

The industry average for Government accounts is 1.82%

A good rate is between 1 and 5%

**Top organic post** 

CLOSED The #A838 Mhoine between #Tongue and #Durness remains closed.

386.4K

19 Jan

Top paid post

Reach

Job ad – Senior Engineer to join busy roads team.

89.9K 20 March

1.6K reactions

Reach



1.7K link clicks to job ad

# Social Dashboard – X (Twitter)

**Data from Hootsuite Analytics** 

31,343

**Total Followers** 

330

New Followers from previous quarter

for Government accounts is -1.71%

1.04%

**Audience Growth Rate** 

659.2K

**Impressions** 



The industry average

715

**Total Posts** 

15.9K

Engagements



841

Likes

560

Retweets

The industry average

for Government accounts is 1.34%

Engagement Rate

A good rate is between 1 and 5%

#### **Top post**



The map shows current road closures in Caithness & Sutherland. We urge all motorists to respect road closures to ensure their own safety, the safety of emergency services and Highland Council's roads teams who are working hard to clear affected areas.

Impressions

13.7K



# **Social Dashboard - Instagram**

Data from Hootsuite Analytics and Meta Business Suite Insights report

4086

**Total Followers** 

96

**New Followers** from previous quarter

for Government accounts is -4.54% 2.41%

Audience Growth Rate

16.2K

**Total Reach** 



26

**Total Posts** 

558

Engagements



524

Likes

2.2K

Reel plays

The industry average

3.79%

for Government accounts is 2.16%

The industry average

**Engagement Rate** 

A good rate is between 1 and 5%

#### **Top organic post**

Likes

Our squads across the whole of the #Highlands have faced really difficult conditions over the past few days.

19 Jan

This is normally a two lane section of the #A836 at #Borgie yesterday (Thu 18 Jan). [...]

103



Thank you to all the squads 💍  $\odot$ Well done everyone! Pretty difficult conditions

Reply

 $\bigcirc$ 

### Social Dashboard - LinkedIn

Data from Hootsuite Analytics and LinkedIn Analytics report

8727

**Total Followers** 

544

New Followers from previous quarter

6.56%

The industry average for Government accounts is -3.73%

Audience Growth Rate

56.2K

Reach (Page)



The industry average for Government accounts is 2.12%

100

**Total Posts** 

1.2K

Reactions



8.8K

Page clicks

4.78%

**Engagement Rate** 

A good rate is between 1 and 5%

#### **Top organic post**

1

300 tyres dumped from the side of the A82 into Loch Ness. Mowi staff worked alongside Highland Council operatives over a three-day period to clear the tyres. It was a slow process due to inclement weather and the location of the tyres, some of which were halfway up the banks of Loch Ness.

Reactions

120

23 Feb



### Social Dashboard - YouTube

Data from YouTube Analytics reports

Over 1K subscribers!

1034

Total Subscribers



+70

New Subscribers from previous quarter

7.26%

Audience Growth Rate

124.9K

**Impressions** 



19

Videos added

15.5K

Video views



10.8K

**Unique Viewers** 

**Increase likely due to live streams** 

6 min 29 sec

Avg. View Duration

#### **Video spotlight**

The top video for this quarter is a YouTube Short clip of the Provost inviting Russell Crowe to perform at the Inverness Highland games.

1766

Total views

12 Likes Nearly a quarter of views were watched from the USA and Canada.



#### What are YouTube Shorts?

YouTube Shorts host vertical videos with a maximum length of 60 seconds. The focus is to create engaging short-form content to appeal to new audiences.



### 

@HighlandCouncil www.facebook.com/highlandcouncil

www.flickr.com/photos/highlandcouncil

www.instagram.com/highlandcouncil

www.youtube.com/TheHighlandCouncil

www.linkedin.com/company/highlandcouncil