

The Highland Council
Resources Committee - 27 August 2014

Agenda Item	11.iii
Report No	RES/39 /14

Annual Treasury Management Report – 2013/14

Report by Director of Finance

Summary

The attached Annual Treasury Management Report for 2013/14 is prepared in compliance with the Chartered Institute of Public Finance and Accountancy's (CIPFA) revised Code of Practice on Treasury Management in Local Authorities. The revised Code was adopted by the Council on 3 March 2010.

The report highlights the Council's treasury management activities undertaken, provides a commentary on the year, and compares activity to the expected activities contained in the annual Treasury Strategy Statement and Investment Statement which was approved by the Council on 7 March 2013.

In compliance with the Code, the attached Annual Treasury Management Report - 2013/14 is submitted to the Committee for consideration. The Report will then be submitted to Council for approval in September 2014.

In addition, the Prudential Code requires the Council to report the actual prudential indicators after the financial year end and these are contained in this report.

1. Background

1.1 In December 2001, CIPFA published a Revised Code of Practice on Treasury Management (the Code) with a suggested implementation date of 1 April 2002. The Council adopted the revised Code in February 2002 and fully complies with its requirements.

1.2 The primary requirements of the Code are the:

- Creation and maintenance of a Treasury Management Policy Statement which sets out the policies and objectives of the Council's treasury management activities.
- Creation and maintenance of Treasury Management Practices which set out the manner in which the Council will seek to achieve those policies and objectives.
- Receipt by the Council of an Annual Strategy Report for the year ahead, a mid-year report and an **Annual Review Report** of the previous year.
- Delegation by the Council of responsibilities for implementing and monitoring treasury management policies and practices and for the execution and administration of treasury management decisions.

- Delegation by the Council of the role of scrutiny of treasury management policies to a specific named body, which in this Council is the Finance, Housing and Resources Committee.
- 1.3 Treasury Management is defined as: *“The management of the local authority’s cash flows, its banking, money market and capital market transactions; the effective control of the risks associated with those activities and the pursuit of optimum performance consistent with those risks”.*
- 1.4 This report sets out:
- An overview of the Strategy agreed for 2013/14 considering the economy and interest rates position for the year (section 2)
 - Performance measurement for the year (section 3)
 - The Council’s treasury position at 31 March 2014 compared to the previous financial year (section 3)
 - A summary of treasury decisions taken and effects on the revenue budget (section 4)
 - A commentary on performance and risk (section 5)
 - A review of compliance with the Council’s procedures and Prudential Indicators (section 6 and section 7)
- 1.5 It should be noted that the Financial Services (Banking Reform) Act 2013 was implemented in December 2013 which introduced a ‘bail in’ (rather than ‘bail out’) approach. Under this approach, rather than Government intervention, a bank’s shareholders, creditors and investors are expected to be the first port of call in terms of suffering the financial implications of actions necessary to address an institution’s financial viability.
- 1.6 A separate report (Treasury Management and the Financial Services (Banking Reform) Act 2013) is being presented to Resources Committee on this legislation and the implications for the Council’s Treasury Management strategy and policy.

2. The Strategy Agreed for 2013/14

- 2.1 The expectation for interest rates within the strategy for 2013/14 anticipated low but rising Bank Base Rates (starting in quarter 1 of 2015), and gradual rises in medium and longer term fixed borrowing rates during 2013/14. Variable, or short-term rates, were expected to be the cheaper form of borrowing over the period. Continued uncertainty in the aftermath of the 2008 financial crisis promoted a cautious approach, whereby investments would continue to be dominated by low counterparty risk considerations, resulting in relatively low returns compared to borrowing rates.
- 2.2 In this scenario, the treasury strategy was to postpone borrowing to avoid the cost of holding higher levels of investments and to reduce counterparty risk.
- 2.3 The actual movement in gilt yields meant that Public Works Loan Board (PWLB) rates were on a sharply rising trend during 2013 as markets

anticipated the start of tapering of asset purchases by the Federal Reserve. This duly started in December 2013 and the Federal Reserve adopted a future course of monthly reductions of \$10bn (from a starting position of \$85bn), meaning that asset purchases were likely to stop by the end of 2014. However, volatility set in during the first quarter of 2014 as fears around emerging markets, various vulnerabilities in the Chinese economy, the increasing danger for the Eurozone to drop into a deflationary spiral, and the situation in the Ukraine, caused rates to dip down, reflecting a flight to quality into UK gilts.

2.4 Further information on the economy and interest rates during the year can be found at Appendix 1.

3. Performance measurement

3.1 Whilst investment performance criteria have been well developed, the traditional average portfolio rate of interest remains the principal debt performance indicator (as incorporated in the Table at Section 3.2 below).

3.2 The treasury position at the 31 March 2014 compared with the previous year is detailed in the table below.

	31 March 2014		31 March 2013		Year on Year	
	Balance £m	Avg. Rate (%)	Balance £m	Avg. Rate (%)	Balance £m	Avg. Rate (%)
Debt						
- Fixed Interest Rate	642.0	4.71	592.8	4.91	+49.2	-0.20
- Variable Interest Rate	101.0	5.01	92.3	5.01	+8.7	-
Total Debt	743.0	4.75	685.1	4.93	+57.9	-0.18
Investments						
- Fixed Interest Rate	24.9	0.69	19.2	0.58	+5.7	-0.11
- Variable Interest Rate	52.0	0.50	56.6	0.51	-4.6	-0.01
Total Investments	76.9	0.56	75.8	0.53	+1.3	+0.03
Debt net of investments	666.1		609.3			

3.3 The figures highlight a reduction in the average interest rate on external debt borrowings from 4.93% at March 2013 to 4.75% at March 2014. This was due to the Council paying lower rates for short term borrowing. The investment return for 2013/14 was slightly up on the previous year as a result of fixing term longer duration deposits with counterparties of high creditworthiness. However deposit rates continue to be low.

3.4 The total debt amount of £743.0m comprises of the borrowing raised and repaid in the table below. Note that temporary loans were required as PWLB

borrowing was completed later in the year than planned and this is why the total debt amount is higher at 31 March 2014 compared to 31 March 2013. Temporary loans had an average rate of 0.48% at 31 March 2014.

	31 March 2013 £m	Borrowing raised £m	Borrowing repaid £m	31 March 2014 £m
PWLB	559.1	52.4*	£27.5**	584.0
Mortgage bonds	118.0	-	-	118.0
Temporary loans	8.0	83.1	50.1	41.0
Totals	685.1	135.5	77.6	743.0

* £2.4m of the borrowing raised was for NHT loans for which there are consents to borrow in place.

** £10m of debt repaid was replaced with borrowing during 2012/13 (due to be repaid 31/03/13 but due to year end falling on the weekend this was repaid on 02/04/13).

4. Treasury decisions taken and revenue effects

Borrowing

- 4.1 The actual net capital expenditure compared to the net capital expenditure in the Treasury Strategy 2013/14 is below. Reasons for variations in Service and project capital expenditure for the year have already been reported to Strategic Committees as part of the near final 2013/14 out-turn capital monitoring reports. Details of gross capital for the year, against the estimated position, are in Appendix 2.

Net capital expenditure	Per Treasury Strategy 2013/14 £m	Per mid- year report 2013/14 £m	Actual 2013/14 £m	Variance £m
General Fund	44.2	61.8	49.2	-12.6
HRA	19.9	27.8	27.4	-0.4
Total	64.1	89.6	76.6	-13.0
Instalments*	(33.4)	(33.4)	(33.4)	-
	30.7	56.2	43.2	-13.0

*Instalments are the amount by which the debt outstanding is written off each year. The amount depends on the period of write off for the loan. The loan charge instalment is calculated using an annuity factor, which is the previous financial year's actual interest rate in the Council's year

end accounts.

- 4.2 The increase from the estimates in the Treasury Strategy 2013/14 to the figures in the mid-year report 2013/14, were due to the higher level of capital programme agreed by the Council in June 2013.
- 4.3 After accounting for capital grant income, the estimated borrowing requirement (net of instalments) to fund net capital expenditure per the Treasury Management mid-year report for 2013/14 was £56.2m and the actual was £43.2m.
- 4.4 The reason for the variance in General Fund net capital expenditure, was due to some capital programme slippage.
- 4.5 The reason for the variance in HRA net capital expenditure was due to an overspend of gross expenditure (see Appendix 2) which was funded by increased income from Government Grants of £1.906m. However with the contribution from the Landbank being £1.030m less than budgeted for but also income from the sale of properties were £0.280m greater than anticipated.
- 4.6 During 2013/14, a total of £52.4m was borrowed from the PWLB. The average rate of this borrowing was 4.19% and average repayment term was 37.9 years, taking the opportunity to access attractive borrowing rates for this maturity period, while at the same time aiming to balance the maturity profile of the overall debt portfolio. Of the £52.4m, £2.4m was borrowed for on-lending as part of the National Housing Trust programme for which the Council has specific borrowing consents and guarantees from the Scottish Government.
- 4.7 The remaining £50.0m of the PWLB borrowing was undertaken to finance net capital expenditure in the year (£43.2m) and replace £10m debt maturing in the year. Note that there were PWLB loan maturities of £17.5m during 2013/14 and the maturity of £7.5m repaid on 31 March 2014 was not replaced with PWLB borrowing.
- 4.8 The remainder of the funding for the year came from short-term borrowing and movement in internal balances.
- 4.9 In November 2012, the PWLB introduced a certainty rate, whereby if local authorities applied for the certainty rate scheme and gave HM Treasury forward borrowing plans, they would be guaranteed a reduced PWLB rate (0.2% discount). The Council benefitted from the discounted rate on new borrowings from that date onwards.

Rescheduling

- 4.10 There was no rescheduling completed during 2013/14. While refinancing rates were closely monitored throughout the year no significant opportunities arose to make savings due to breakage costs.

- 4.11 A summary of Outstanding Deferred Revenue Costs attributable to debt rescheduling exercises undertaken in years to date, is provided in the table below. These represent early debt repayment costs (premiums) and discounts, associated with debt rescheduling. It is accounting practice for these to be written off over the periods of the new loans taken as part of the rescheduling. The approach being that these costs are spread over the same period the saving from the new lower rate loans will be realised.

	Outstanding 31 March 2013	Incurred 2013/14	Written off 2013/14	Outstanding 31 March 2014
	£000	£000	£000	£000
Premiums	39,495	-	(1,992)	37,503
Discounts	(7,081)	-	40	(7,041)
Net Deferred Revenue Costs	34,414	-	(1,952)	30,462

- 4.12 The Council's average loans fund interest rate for the year was 4.77% against a budgeted rate of 5.0%, the budget having been calculated on the assumption that there would be an upwards trend in borrowing rates, which did not materialise during the year and that borrowing would be undertaken earlier in the year.
- 4.13 Revenue effect: The final position shows a budget saving of £2.4m (General Fund) and £0.9m (HRA) in loan charges compared to budget for the year. This is partly a result of the Council having been able to take advantage of sustained and historically low long term borrowing rates and favourable cash flow.

Investments held by the Council

- 4.14 The Council's investment policy is governed by the Scottish Government Investment Regulations, which were adopted in the Annual Investment Strategy 2010/11 and approved by the Council on 24 June 2010. This policy sets out the approach for choosing investment categories and counterparties, and is based on credit ratings provided by the three main credit rating agencies supplemented by additional market data (such as rating outlooks, credit default swaps, bank share prices etc.).
- 4.15 The Council's policy states the maximum investment period is 2 years. However during 2013/14 deposits were placed for periods of less than 1 year to reflect credit risk.
- 4.16 The Council maintained an average end of month balance of £79.5m of internally managed funds. These internally managed funds earned an average rate of return of 0.60%. The comparable performance indicator is

the average 7-day LIBID rate, and this was 0.48%.

- 4.17 No institutions in which investments were made showed any difficulty in repaying the investment and interest in full during the year.

5. Performance and risk

- 5.1 The Council's debt portfolio has been proactively managed over the year and Officers have continued to take advantage of the relatively low interest rates on offer to favourably position the debt portfolio against potential adverse interest rate movements.

- 5.2 As a consequence, there is limited risk of volatility of costs in the current debt portfolio as the interest rates are predominantly at attractive, fixed long-term levels (£642.0m representing 86% of the total gross debt portfolio).

- 5.3 All major borrowing and CFR financing decisions taken by officers were undertaken following discussion with the Council's treasury management advisors. Current indications are that assumptions made on future long term interest rate movements are still in line with subsequent market movements, and it is now expected that the trend in low long term rates over all periods will continue for some time.

- 5.4 Returns on the Council's investments are predominantly determined by short-term variable rates. Whilst this can introduce an element of volatility to returns, it is minimal in terms of the total debt portfolio. Risk, in relation to the potential loss of principal, is minimised through the Council's restricted lending list (using a diversified list of counter-parties and based on credit risk assessment).

- 5.5 The Council uses three firms of money market brokers to facilitate short-term borrowing and investment deals. This ensures competitive market rates are obtained. All brokers charged the same level of commission per transaction and performed satisfactorily. In addition, the Council's treasury management staff has direct lines to some major banks to facilitate investment business.

6. Compliance with the Council's procedures and Prudential Indicators

- 6.1 The Council has complied with its internal procedures and the requirements of the CIPFA Code of Practice on Treasury Management. The Council is bound by best practice requirements, which involve limits to be set and adhered to in relation to short-term borrowing and exposure to variable interest rates.

- 6.2 The following tables detail the Council's limits that apply to these requirements and it should be noted that the Council complied with these limits throughout the year.

Maximum the Council may have outstanding by way of short term borrowing (net of investments)

	Maximum during 2013/14	Position at 31/03/14
Short term borrowing (net of investments) as a % of outstanding long term debt	(3.15%)*	(5.12%)*
Council limit	25.00%	25.00%

* Short term investments exceeded short term borrowing in these instances, shown in (brackets) above.

Total amount of exposure to variable interest rates (net of investments)

	Maximum During 2013/14	Position At 31/03/14
Variable interest debt (net of investments) as a % of outstanding long term debt	8.41%	5.72%
Council limit	35.00%	35.00%

7. The Prudential Code – Indicators

7.1 The Council is required by the Prudential Code to report the actual prudential indicators compared with actual treasury positions at the year-end. Appendix 2 provides details of all the mandatory, estimated and actual prudential indicators for the year 2013/14.

7.2 Capital Financial Requirement

The capital financing requirement (CFR) represents the accumulated net capital expenditure which the Council requires to fund by way of long term borrowing and other capital financing, until the capital projects, comprising the CFR, are fully written off to revenue (mainly by way of annual loan charges).

- 7.3 In recent years the Council has been in a position whereby its CFR is greater than its long-term borrowing. This results from the Council using internal cash sources, as well as long-term borrowing to finance the CFR. The use of internal cash sources can represent a more effective and low cost option for financing, compared to long-term borrowing, given the low returns available on short-term deposits when compared to PWLB rates, even in the current low borrowing rate environment.
- 7.4 However, the Council must keep the CFR and long-term borrowing position under regular review, as the use of internal cash sources can result in increased re-financing risk i.e. if internal cash sources unexpectedly reduce, and the Council has no choice but to borrow, and not necessarily at a time of its choosing, borrowing costs could be impacted.

	31 March 2014 Estimated Indicator (mid-year report)	31 March 2014 Actual
Net borrowing position	£681.9m	£666.1m
Long term borrowing position	£731.9m	£702.0m
Capital Financing Requirement		
General Fund excluding PPP	£548.4m	£537.0m
Housing Revenue Account	£167.5m	£184.8m
Joint Boards	£25.8m	£24.3m
Sub total excluding PPP	£741.7m	£746.1m
PPP	£129.5m	£129.5m
Total CFR including PPP	£871.2m	£875.6m

- 7.5 The CFR is kept under regular review, and in recent years part of the annual treasury strategy has been to take steps to manage the CFR versus long-term borrowing position to an acceptable level. Paragraph 4.7 describes the net additional long-term PWLB borrowing undertaken in the year. As shown in the table below the difference between CFR and long-term borrowing stood at £44.1m as at 31/3/14 (up from £23.8m at 31/03/13). This position will be kept under regular review as part of on-going treasury management arrangements.
- 7.6 In order to ensure that over the medium term borrowing net of investments will only be for a capital purpose, net borrowing should not, except in the short term, exceed the CFR for 2013/14. The table below highlights that the Council has complied with this requirement.

	31/03/14
Long term borrowing position	£702.0m
CFR excl PPP	£746.1m
CFR not yet funded by long-term borrowing	£44.1m

Borrowing Limits

- 7.7 The Council is required to agree an Authorised Limit for borrowing for the year. This figure provides for estimated contingencies which may require to be funded in the year in addition to planned capital expenditure. The table below demonstrates that during 2013/14 the Council maintained its gross borrowing within its Authorised Limit.

	2013/14
Indicator - Authorised Limit for borrowing	£846.1m
Indicator - Operational Boundary for borrowing	£773.1m
Maximum borrowing position during the year	£770.7m
Minimum borrowing position during the year	£675.2m

- 7.8 The Operational Boundary, also approved by the Council in compliance with the Code, is the expected borrowing position of the Council during the year. Periods where the actual position is either below or over the Boundary are acceptable subject to the Authorised Limit not being breached.

8. Implications

- 8.1 Resource; Legal; Equalities; Climate Change/Carbon Clever; Risk; Gaelic and Rural implications relating to this report. – there are no specific implications to highlight, as the report represents a retrospective review of 2013/14 treasury management performance.

9. Recommendation

Members are asked to consider the report and agree the Annual Treasury Report 2013/14 is submitted to the Council for approval.

Designation: Director of Finance

Date: 15 August 2014

Author: Catriona Stachan, Accountant

Background Papers:

Logotech Treasury Management System reports

Sector Treasury reports

Treasury Strategy Statement and Investment Strategy 2013/14

This Treasury Management Report is a document impacting on the whole of the Highland population and therefore all aspects of equalities have to be cross referenced against all duties which apply. This Treasury Management Report has been screened for its impact on equalities groups and does not require a full equalities impact assessment.

Appendix 1

The economy and interest rates during the year

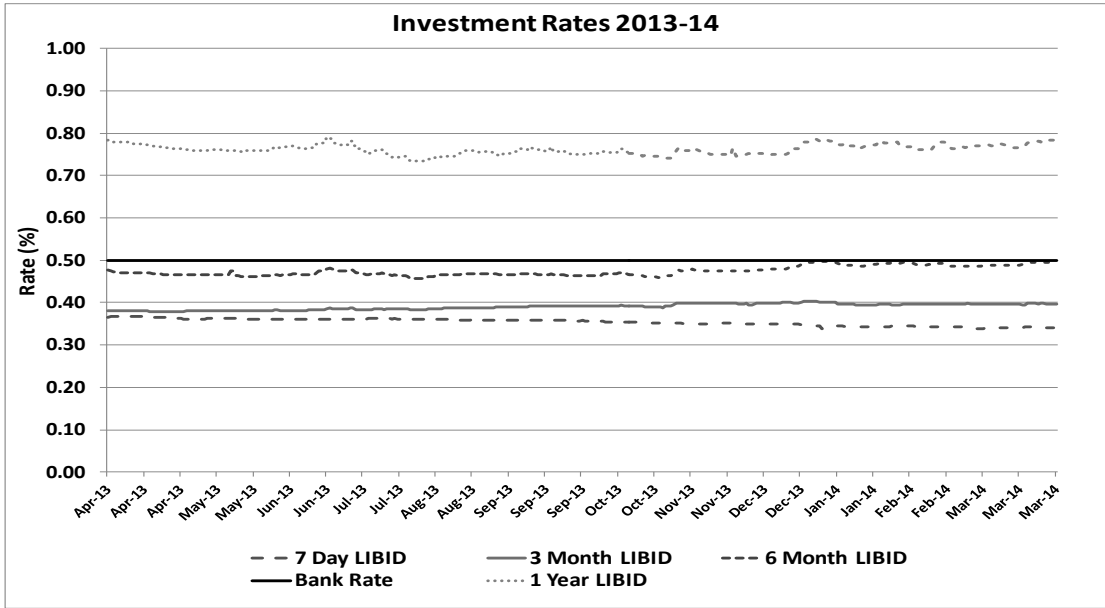
The financial year 2013/14 continued the challenging investment environment of previous years, namely low investment returns, although levels of counterparty risk had subsided somewhat. The original expectation for 2013/14 was that Bank Base Rate would not rise during the year and for it only to start gently rising from quarter 1 2015. This forecast rise has now been pushed back to a start in quarter 3 2015. Economic growth (GDP) in the UK was virtually flat during 2012/13 but surged strongly during the year. Consequently there was no additional quantitative easing during 2013/14 and Bank Base Rate ended the year unchanged at 0.5% for the fifth successive year. While CPI inflation had remained stubbornly high and substantially above the 2% target during 2012, by January 2014 it had, at last, fallen below the target rate to 1.9% and then fell further to 1.7% in February. It is also expected to remain slightly below the target rate for most of the two years ahead.

Gilt yields were on a sharply rising trend during 2013 but volatility returned in the first quarter of 2014 as various fears sparked a flight to quality (see paragraph 4.) The Funding for Lending Scheme, announced in July 2012, resulted in a flood of cheap credit being made available to banks which then resulted in money market investment rates falling drastically in the second half of that year and continuing into 2013/14. That part of the Scheme which supported the provision of credit for mortgages was terminated in the first quarter of 2014 as concerns rose over resurging house prices.

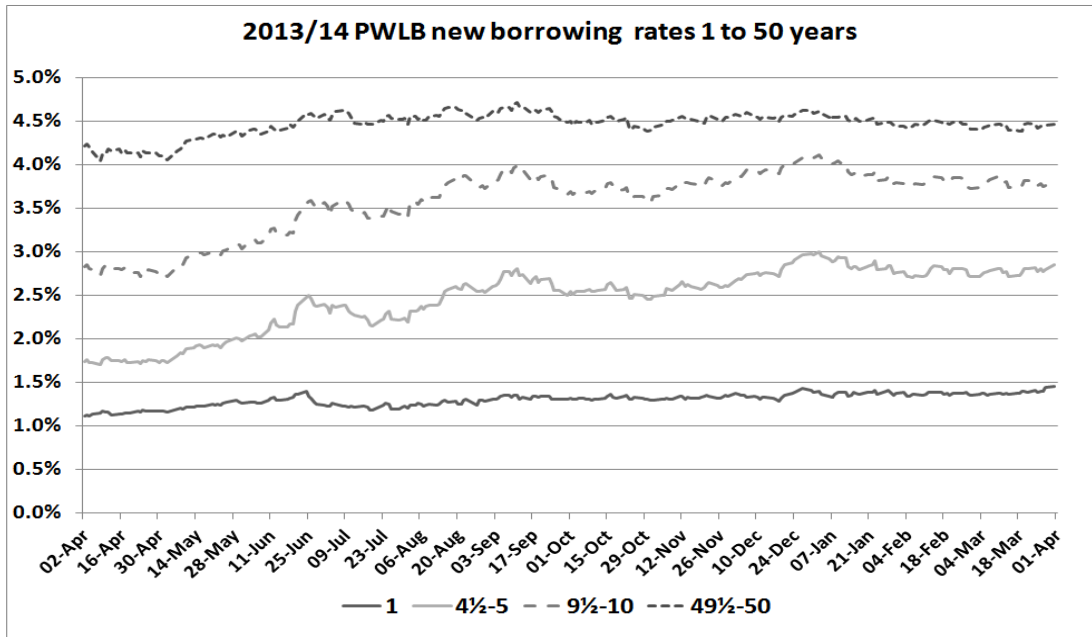
The UK coalition Government maintained its tight fiscal policy stance but recent strong economic growth has led to a cumulative, (in the Autumn Statement and the March Budget), reduction in the forecasts for total borrowing, of £97bn over the next five years, culminating in a £5bn surplus in 2018-19.

The EU sovereign debt crisis subsided during the year and confidence in the ability of the Eurozone to remain intact increased substantially. Perceptions of counterparty risk improved after the ECB statement in July 2012 that it would do “whatever it takes” to support struggling Eurozone countries; this led to a return of confidence in its banking system which has continued into 2013/14 and led to a move away from only very short term investing. However, this is not to say that the problems of the Eurozone, or its banks, have ended as the zone faces the likelihood of weak growth over the next few years at a time when the total size of government debt for some nations is likely to continue rising. Upcoming stress tests of Eurozone banks could also reveal some areas of concern.

Bank Rate remained at its historic low of 0.5% throughout the year; it has now remained unchanged for five years. Market expectations as to the timing of the start of monetary tightening ended up unchanged at early 2015. The Funding for Lending Scheme resulted in deposit rates remaining depressed during the whole of the year, although the part of the scheme supporting provision of credit for mortgages came to an end in the first quarter of 2014.



PWLB borrowing rates - the graphs and table for PWLB certainty maturity rates below, and in appendix 3, show, for a selection of maturity periods, the high and low points in rates, the average rates, spreads and individual rates at the start and the end of the financial year.



Appendix 2

Estimated and Actual Treasury Position and Prudential Indicators

Figures are for financial year unless otherwise titled in italics		2013/14 Indicator (revised Nov 2014)	2013/14 Actual
1	Capital expenditure		
	Gross capital expenditure		
	General Fund including PPP	£97.1m	£87.4m
	Housing Revenue Account	£41.6m	£42.2m
	Total gross capital expenditure	£138.7m	£129.6m
	Income		
	General Fund	(£35.3m)	(£38.2m)
	HRA	(£13.8m)	(£14.8m)
	Total income	(£49.1m)	(£53.0m)
	Net capital expenditure		
	General Fund	£61.8m	£49.2m
	HRA	£27.8m	£27.4m
	Total net capital expenditure	£89.6m	£76.6m
	Instalments		
	General Fund	(£27.1m)	(£27.1m)
	HRA	(£6.3m)	(£6.3m)
	Total instalments	(£33.4m)	(£33.4m)
	Net borrowing for new capital expenditure		
	General Fund	£34.7m	£22.1m
	HRA	£21.5m	£21.1m
	Total net borrowing for new capital expenditure	£56.2m	£43.2m
2	Capital Financing Requirement (CFR) at 31 March		
	General Fund excluding PPP	£548.4m	£537.0m
	Housing Revenue Account	£167.5m	£184.8m
	Joint Boards	£25.8m	£24.3m
	Sub total excluding PPP	£741.7m	£746.1m
	PPP	£129.5m	£129.5m
	Total	£871.2m	£875.6m
	General Fund including PPP	£677.9m	£666.5m
3	Treasury Position at 31 March		
	Borrowing	£739.9m	£743.0m
	Other Long Term Liabilities	-	-
	Total Debt	£739.9m	£743.0m
	Investments	£50.0m	£76.9m
	Net Borrowing	£689.9m	£666.1m

4	Authorised Limit for Borrowing (against maximum position)	£846.1m	£770.7m
5	Operational Boundary for Borrowing	£773.1m	£770.7m
6	Ratio of financing costs to net revenue stream		
	General Fund including PPP	9.7%	12.2%
	Housing Revenue Account	34.3%	31.9%
7	Incremental impact of capital investment decisions on the Band D council tax	£21.58	£15.46
8	Incremental impact of capital investment decisions on the housing rent levels (Weekly figures based on a 48 week year are shown in brackets). There is zero incremental impact on Council Tax and Rents shown as Council Tax and Housing Rents have already been already set for these years.	£103.33 (£2.15)	£69.72 (£1.45)
9	Interest rate exposures of debt net of investments		
	Upper Limit (Fixed)	£750.1m	£625.9m
	Upper Limit (Variable)	£262.5m	£56.2m
10	Maturity structure of fixed rate borrowing (against maximum position)		
	Under 12 months	30%	12.1%
	12 months to 2 years	30%	6.2%
	2 years to 5 years	30%	11.5%
	5 years to 10 years	50%	16.1%
	10years and above	100%	67.6%
11	Upper limit for the maturing of investments made for periods longer than 364 days(against maximum position)	£10m	£10m

In addition to the above the Council is required as a Prudential Indicator to:

- Adopt the CIPFA Code of Practice.
- Ensure that over the medium term borrowing will only be for a capital purpose (i.e. net external borrowing is less than the CFR).

The compliance for these indicators is highlighted in the body of the report.